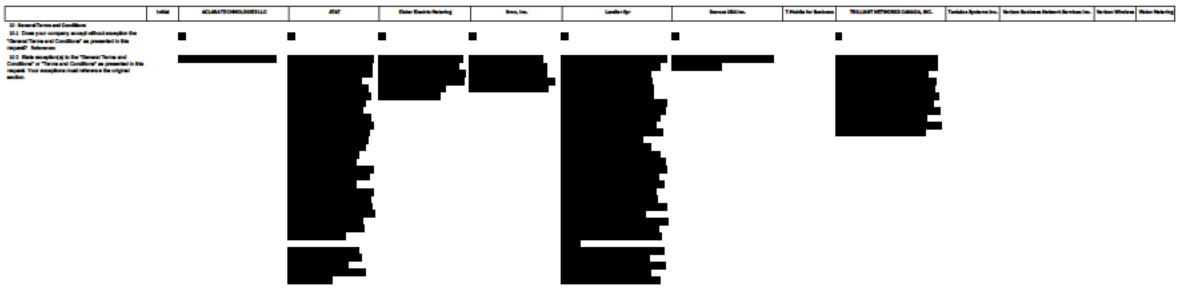
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Snohomish PUD
AMI RFP Pricing Matrix

9/1/2026

Table of Contents		
	Click on any of the cells below to go to the designated matrix tab.	
	BAFO Meter Meter Pricing-MA	This tab should include pricing for all meters as broken down in each tables in that tab.
	BAFO Meter Meter Pricing-CT	This tab should include pricing for all meters as broken down in each tables in that tab.
	Communication Network Pricing	This tab should include pricing for all network devices and components
	AMI HeadEnd Pricing	Pricing for an on-premised AMI HeadEnd implementation.
	Software and Tools Pricing	Necessary software and Tools pricing to support network and meter maintenance and programming.
	Services and Support	Project services required independent of on-premise or MSaaS implementation.
	Distributed Intelligence	Pricing for any available Distributed Intelligence capabilities
	MSaaS	Managed Software as a Service pricing that replaces AMI HeadEnd pricing.
	NaaS	Network as a Service pricing.
	Assumptions	A listing of any assumptions that apply to any pricing provided in this matrix.

Note:

All fields should be populated in this pricing matrix.
For text fields, only text should be entered, no numbers.

For number fields, only numbers should be entered

Note that for all entries regarding firmware/software versions "in Production" this shall mean the versions that are currently being deployed in large quantities at other utilities. It is recognized that this version may or may not be what is deployed in this project.
All comments should be entered using the "Comments" option of Excel
All pricing assumptions should be listed in the Assumptions tab and clearly reference affected pricing.
As appropriate, specific instructions are provided on each tab as necessary.

Meter Pricing - Eversource

Notes (applicable to all pricing tables):

All 1S, 2S, and 12S meters should include disconnect service switch unless otherwise specified
Meter pricing must include applicable Connecticut or Massachusetts state sales tax
Meter pricing must include any and all applicable switches/keys to enable functionality to meet requirements
Meter pricing must include a 6 year warranty
Pricing should reflect the complete meter with the AMI module fully integrated in the meter, including shipping and handing for receipt at a location designated by Eversource.
All meters quoted must meet Eversource requirements.
Rules for tables:
- Table 1-a is provided for reference and for adjusting meter totals in the later tables.
- Table 1-b is provided as the total population of non-Bridge meters. Pricing must be provided.
- Table 1-c is provided as the total population of Bridge meters. Pricing must be provided even if the pricing is the same as Table 1-b.
- Table 1-d is provided as the population of cellular meters that may be recommended to facilitate 100% coverage of the meter population. Vendors offering an all cellular solution should only populate tables 1-b and 1.c.

Note that in table 1-d, the vendor must enter quantities of meters as well as pricing. Quantities entered will reduce the quantities in Table 1.b.

Any cellular meters quoted must include a 20 year data plan to support the real-time data requirements for the meter with costs for data plan specified separately in the network section.

Meter Pricing Table 1-a - Electric Meter Total Population Replacement

This table reflects the total meter population for MA. It is provided only to facilitate quantity adjustments in the tables below.

Meter Form	Class-Voltage	Quantity
1S	CL100 120V	4,953
2S	CL200 240V	1,191,390
2S	CL320 240V	0
2S	CL200 480V	0
12S	CL200 120V	244,191
3S	CL10 120V	318
4S	CL10 240V	5,093
5S	CL20 120V	2,368
6S	CL20 120V 4 Wire WYE	21
7S	CL20 120V 4 Wire WYE	3
8S	CL20 240V 4 Wire Delta	31
9S	CL20 auto-ranging	21,994
9S	CL20 auto-ranging with KYZ	21,994
13S	CL20 120V 3 Wire 3 Phase	0
13S	CL200 auto-ranging (quote 16S)	186
16S	CL200 auto-ranging	47,837
16S	CL200 auto-ranging with KYZ	47,837
	Total without KYZ	1,518,405
	Total with KYZ	1,518,405

Meter Pricing Table 1-b - Electric Meter Total Replacement Minus Bridge Meters

This table reflects the existing needs for meter forms for Eversource across the entire service territory WITHOUT the Bridge meter population. Pricing must be provided for this meter set.

Meter Form	Class-Voltage	Quantity	Unit Pricing	Extended Price	Meter Make/Model	Metrology Firmware Version Currently in Production	Communications Firmware Version Currently in Production	Lead Time (weeks)	DI Support (Y/N)
1S	CL100 120V	4,302	$ [redacted]	[redacted]	Gen5 Riva SP	C4	10.5.769	30	Y
2S	CL200 240V	989,166	$ [redacted]	[redacted]	Gen5 Riva SP	C4	10.5.769	30	Y
2S	CL320 240V	0		$ -	Gen5 Riva SP	C4	10.5.769	30	Y
2S	CL200 480V	0		$ -	Gen5 Riva SP	C4	10.5.769	30	Y
12S	CL200 120V	105,084	$ [redacted]	[redacted]	Gen5 Riva SP	C4	10.5.769	30	Y
3S	CL10 120V	315	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
4S	CL10 240V	4,839	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
5S	CL20 120V	2,257	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
6S	CL20 120V 4 Wire WYE	15	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
7S	CL20 120V 4 Wire WYE	3	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
8S	CL20 240V 4 Wire Delta	31	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
9S	CL20 auto-ranging	21,539	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
9S	CL20 auto-ranging with KYZ	21,539	$ [redacted]	[redacted]	Network Interface Cards (NICs)	na	5.2	30	N
13S	CL20 120V 3 Wire 3 Phase	0		$ -	Gen5 Riva PP	23.2	10.5.769	30	Y
13S	CL200 auto-ranging (quote 16S)	186	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
16S	CL200 auto-ranging	46,187	$ [redacted]	[redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
16S	CL200 auto-ranging with KYZ	46,187	$ [redacted]	[redacted]	Network Interface Cards (NICs)	na	5.2	30	N
	Total without KYZ	1,173,944		$ [redacted]					
	Total with KYZ	1,173,944		$ [redacted]					

Meter Pricing Table 1-c - Electric Bridge Meter Replacement

This table reflects the existing needs for replacments of the Bridge meter forms for Eversource across the entire service territory. Pricing must be provided for this meter set.

Meter Form	Class-Voltage	Quantity	Unit Pricing	Extended Price	Meter Make/Model	Metrology Firmware Version Currently in Production	Communications Firmware Version Currently in Production	Lead Time (weeks)	DI Support (Y/N)
1S	CL100 120V	631		$ -					
2S	CL200 240V	200,284		$ -					
12S	CL200 120V	138,460		$ -					
3S	CL10 120V	3		$ -					
4S	CL10 240V	254		$ -					
5S	CL20 120V	73		$ -					
6S	CL20 120V 4 Wire WYE	6		$ -					
9S	CL20 auto-ranging	348		$ -					
9S	CL20 auto-ranging with KYZ	348		$ -					
16S	CL200 auto-ranging	1,506		$ -					
16S	CL200 auto-ranging with KYZ	1,506		$ -					
	Total without KYZ	341,587		$ -					
	Total with KYZ	341,587		$ -					

Meter Pricing Table 1-d - Cellular Electric Meter Pricing

This table should include pricing for any cellular meters that are in the solution design to address specific coverage areas. Vendor must include pricing AND quantity of meters. Meter quantities entered will result in reduction of the quantities in Table

Meter Form	Class-Voltage	Quantity	Unit Pricing	Extended Price	Meter Make/Model	Metrology Firmware Version Currently in Production	Communications Firmware Version Currently in Production	Lead Time (weeks)	DI Support (Y/N)
1S	CL100 120V			$ -					
2S	CL200 240V	1,940	$ [redacted]	[redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
2S	CL320 240V			$ -					
2S	CL200 480V			$ -					
12S	CL200 120V	647	$ [redacted]	[redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
3S	CL10 120V			$ -					
4S	CL10 240V			$ -					
5S	CL20 120V	36	$ [redacted]	[redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
6S	CL20 120V 4 Wire WYE			$ -					
7S	CL20 120V 4 Wire WYE			$ -					
8S	CL20 240V 4 Wire Delta			$ -					
9S	CL20 auto-ranging	107	$ [redacted]	[redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
9S	CL20 auto-ranging with KYZ	107	$ [redacted]	[redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
13S	CL20 120V 3 Wire 3 Phase			$ -					
13S	CL200 auto-ranging (quote 16S)			$ -					
16S	CL200 auto-ranging	144	$ [redacted]	[redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
16S	CL200 auto-ranging with KYZ	144	$ [redacted]	[redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
	Total without KYZ	2,874		$ [redacted]					
	Total with KYZ	2,874		$ [redacted]					

Meter Pricing Table 6 - Optional Pricing

This table requests pricing for any additional options over and above those included in the pricing above such as soft keys, expanded memory, etc. Quantities should be reflective of what Eversource would be expected to use. [Example: If expanded memory is available, volume pricing should be provided such that all meters would be purchased with expanded memory.]

Option	Description	Quantity	Unit Pricing	Extended Price	Model
	Enhanced Memory (for residential & commercial)	1	$ [redacted]	[redacted]	
	Speed Adder 1.2Mbps (for residential and commercial)	1	$ [redacted]	[redacted]	
	Speed Adder 2.4Mbps (for residential and commercial)	1	$ [redacted]	[redacted]	
				$ -	

Meter Pricing - Eversource

Notes (applicable to all pricing tables):

All 1S, 2S, and 12S meters should include disconnect service switch unless otherwise specified
Meter pricing must include applicable Connecticut or Massachusetts state sales tax
Meter pricing must include any and all applicable switches/keys to enable functionality to meet requirements
Meter pricing must include a 6 year warranty
Pricing should reflect the complete meter with the AMI module fully integrated in the meter, including shipping and handing for receipt at a location designated by Eversource.
All meters quoted must meet Eversource requirements.
Rules for tables:
- Table 1-a is provided for reference and for adjusting meter totals in the later tables.
- Table 1-b is provided as the total population of non-Bridge meters. Pricing must be provided.
- Table 1-c is provided as the total population of Bridge meters. Pricing must be provided even if the pricing is the same as Table 1-b.
- Table 1-d is provided as the population of cellular meters that may be recommended to facilitate 100% coverage of the meter population. Vendors offering an all cellular solution should only populate tables 1-b and 1.c.

Note that in table 1-d, the vendor must enter quantities of meters as well as pricing. Quantities entered will reduce the quantities in Table 1.b.

Any cellular meters quoted must include a 20 year data plan to support the real-time data requirements for the meter with costs for data plan specified separately in the network section.

Meter Pricing Table 1-a - Electric Meter Total Population Replacement

This table reflects the total meter population for CT. It is provided only to facilitate quantity adjustments in the tables below.

Meter Form	Class-Voltage	Quantity
1S	CL100 120V	676
2S	CL200 240V	1,075,778
2S	CL320 240V	0
2S	CL200 480V	0
12S	CL200 120V	140,855
3S	CL10 120V	316
4S	CL10 240V	6,505
5S	CL20 120V	1,651
6S	CL20 120V 4 Wire WYE	0
7S	CL20 120V 4 Wire WYE	0
8S	CL20 240V 4 Wire Delta	41
9S	CL20 auto-ranging	27,744
9S	CL20 auto-ranging with KYZ	27,744
13S	CL20 120V 3 Wire 3 Phase	3
15S	CL200 auto-ranging (quote 16S)	130
16S	CL200 auto-ranging	89,988
16S	CL200 auto-ranging with KYZ	89,988
	Total without KYZ	1,343,667
	Total with KYZ	1,343,667

Meter Pricing Table 1-b - Electric Meter Total Replacement Minus Bridge Meters

This table reflects the existing needs for meter forms for Eversource across the entire service territory WITHOUT the Bridge meter population. Pricing must be provided for this meter set.

Meter Form	Class-Voltage	Quantity	Unit Pricing	Extended Price	Meter Make/Model	Metrology Firmware Version Currently in Production	Communications Firmware Version Currently in Production	Lead Time (weeks)	DI Support (Y/N)
1S	CL100 120V	0		$ -	Gen5 Riva SP	C4	10.5.769	30	Y
2S	CL200 240V	816,795	$ [redacted]	$ [redacted]	Gen5 Riva SP	C4	10.5.769	30	Y
2S	CL320 240V	0		$ -	Gen5 Riva SP	C4	10.5.769	30	Y
2S	CL200 480V	0		$ -	Gen5 Riva SP	C4	10.5.769	30	Y
12S	CL200 120V	57,225	$ [redacted]	$ [redacted]	Gen5 Riva SP	C4	10.5.769	30	Y
3S	CL10 120V	289	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
4S	CL10 240V	4,972	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
5S	CL20 120V	1,074	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
6S	CL20 120V 4 Wire WYE	0		$ -	Gen5 Riva PP	23.2	10.5.769	30	Y
7S	CL20 120V 4 Wire WYE	0		$ -	Gen5 Riva PP	23.2	10.5.769	30	Y
8S	CL20 240V 4 Wire Delta	41	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
9S	CL20 auto-ranging	25,070	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
9S	CL20 auto-ranging with KYZ	25,070	$ [redacted]	$ [redacted]	Network Interface Cards (NICs)	na	5.2	30	N
13S	CL20 120V 3 Wire 3 Phase	3	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
15S	CL200 auto-ranging (quote 16S)	130	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
16S	CL200 auto-ranging	85,084	$ [redacted]	$ [redacted]	Gen5 Riva PP	23.2	10.5.769	30	Y
16S	CL200 auto-ranging with KYZ	85,084	$ [redacted]	$ [redacted]	Network Interface Cards (NICs)	na	5.2	30	N
	Total without KYZ	990,623		$ [redacted]					
	Total with KYZ	990,623		$ [redacted]					

Meter Pricing Table 1-c - Electric Bridge Meter Replacement

This table reflects the existing needs for replacements of the Bridge meter forms for Eversource across the entire service territory. Pricing must be provided for this meter set.

Meter Form	Class-Voltage	Quantity	Unit Pricing	Extended Price	Meter Make/Model	Metrology Firmware Version Currently in Production	Communications Firmware Version Currently in Production	Lead Time (weeks)	DI Support (Y/N)
1S	CL100 120V	676	$ -	$ -					
2S	CL200 240V	257,114	$ -	$ -					
12S	CL200 120V	82,967	$ -	$ -					
3S	CL10 120V	27	$ -	$ -					
4S	CL10 240V	1,533	$ -	$ -					
5S	CL20 120V	541	$ -	$ -					
6S	CL20 120V 4 Wire WYE	0		$ -					
9S	CL20 auto-ranging	2,567	$ -	$ -					
9S	CL20 auto-ranging with KYZ	2,567	$ -	$ -					
16S	CL200 auto-ranging	4,761	$ -	$ -					
16S	CL200 auto-ranging with KYZ	4,761	$ -	$ -					
	Total without KYZ	350,186		$ -					
	Total with KYZ	350,186		$ -					

Meter Pricing Table 1-d - Cellular Electric Meter Pricing

This table should include pricing for any cellular meters that are in the solution design to address specific coverage areas. Vendor must include pricing AND quantity of meters. Meter quantities entered will result in reduction of the quantities in Table 1-b.

Meter Form	Class-Voltage	Quantity	Unit Pricing	Extended Price	Meter Make/Model	Metrology Firmware Version Currently in Production	Communications Firmware Version Currently in Production	Lead Time (weeks)	DI Support (Y/N)
1S	CL100 120V			$ -					
2S	CL200 240V	1,929	$ [redacted]	$ [redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
2S	CL320 240V			$ -					
2S	CL200 480V			$ -					
12S	CL200 120V	643	$ [redacted]	$ [redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
3S	CL10 120V		$ [redacted]	$ -					
4S	CL10 240V		$ [redacted]	$ -					
5S	CL20 120V	36	$ [redacted]	$ [redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
6S	CL20 120V 4 Wire WYE		$ [redacted]	$ -					
7S	CL20 120V 4 Wire WYE		$ [redacted]	$ -					
8S	CL20 240V 4 Wire Delta		$ [redacted]	$ -					
9S	CL20 auto-ranging	107	$ [redacted]	$ [redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
9S	CL20 auto-ranging with KYZ	107	$ [redacted]	$ [redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
13S	CL20 120V 3 Wire 3 Phase		$ [redacted]	$ -					
15S	CL200 auto-ranging (quote 16S)		$ [redacted]	$ -					
16S	CL200 auto-ranging	143	$ [redacted]	$ [redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
16S	CL200 auto-ranging with KYZ	143	$ [redacted]	$ [redacted]	Cellular RIVA Meter LTE-M Cat-M1	TBD	TBD	TBD	Y
	Total without KYZ	2,858		$ [redacted]					
	Total with KYZ	2,858		$ [redacted]					

Meter Pricing Table 6 - Optional Pricing

This table requests pricing for any additional options over and above those included in the pricing above such as soft keys, expanded memory, etc. Quantities should be reflective of what Eversource would be expected to use. (Example: If expanded memory is

Option	Description	Quantity	Unit Pricing	Extended Price	Model
	Enhanced Memory (for residential & commercial)	1	[redacted]	[redacted]	
	Speed Adder 1.2Mbps (for residential and commercial)	1	[redacted]	[redacted]	
	Speed Adder 2.4Mbps (for residential and commercial)	1	[redacted]	[redacted]	
				$ -	
				$ -	
				$ -

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Communications Network Pricing - Scenario 1

This tab should provide pricing based on the network design scenario 1 as described in the RFP document.

For all pricing scenarios below:	**All pricing must include shipping to Eversource designated receiving facility**
	All pricing must include applicable Connecticut or Massachusetts state sales tax
	All pricing must include a 6 year warranty.

Table 1 - Comm Network

This table should be used to list all of the necessary communications infrastructure equipment necessary to implement the proposed AMI Solution for ALL of Eversource's service territory to meet the specified performance levels in the RFP Section 4.6. The listed equipment should include all concentrators, repeaters, antennas, batteries (please provide pricing for network equipment with no battery, a 4 hour battery back up and an 8 hour battery back up for all network devices), test or deployment equipment, mounting brackets, cabling, coax and any other equipment necessary to implement the system with adequate coverage to achieve the performance stated in the AMI Technology RFP. Additionally it is requested to specify the installation location by state in Column D.

Item #	Description	Quantity	Install Location (CT or MA)	Unit Pricing	Extended Price	Lead Time (weeks)	Firmware/OS Versions Currently in Production if applicable
1	Bridge GenX Migration Fee		CT/MA		$ [redacted]		
2	Pole Mount Router – MVP, Two Battery	2,105	CT	$ [redacted]	[redacted]	20	
3	PWR CONN, 3 Cond SOLID, 12FT	2,105	CT	$ [redacted]	[redacted]	20	
4	INSTALLATION KIT, POLE MOUNT ROUTER	2,105	CT	$ [redacted]	[redacted]	20	
5	ACCESS POINT 5.0, ETHERNET, USA	852	CT	$ [redacted]	[redacted]	20	
6	RELAY 5.0, USA	1,605	CT	$ [redacted]	[redacted]	20	
7	SOCKETAP 5.0, 2S, RINGLESS	401	CT	$ [redacted]	[redacted]	20	
8	ACCESS POINT, SG, MOUNTING KIT, LIGHT POLE & BATTERY MOUNT	2,457	CT	$ [redacted]	[redacted]	20	
9	CABLE, AP 4.5, BACK UP BATTERY, 27 IN	2,457	CT	$ [redacted]	[redacted]	20	
10	BACK UP BATTERY, AP 4.5/5.0, 10 YR, 10AH	2,457	CT	$ [redacted]	[redacted]	20	
11	ANTENNA, SOCKETAP 5.0, FLEX ANTENNA + ANT SKIRT, SMA(M)	401	CT	$ [redacted]	[redacted]	20	
12	CABLE, AC POWER, AP/RELAY, 3-PIN, R/A, 30 FT, 14 AWG-BWG, USA	2,457	CT	$ [redacted]	[redacted]	20	
13	ANTENNA, DUAL BAND, 900MHz, +2.4GHz, 2.5/3.5dBi, N-MALE, OMNI	2,457	CT	$ [redacted]	[redacted]	20	
14	FIELD SERVICE UNIT, 5.0, USA	5	CT	$ [redacted]	[redacted]	20	
15	Pole Mount Router – MVP, Two Battery	1,272	MA	$ [redacted]	[redacted]	20	
16	PWR CONN, 3 Cond SOLID, 12FT	1,272	MA	$ [redacted]	[redacted]	20	
17	INSTALLATION KIT, POLE MOUNT ROUTER	1,272	MA	$ [redacted]	[redacted]	20	
18	ACCESS POINT 5.0, ETHERNET, USA	943	MA	$ [redacted]	[redacted]	20	
19	RELAY 5.0, USA	1,405	MA	$ [redacted]	[redacted]	20	
20	SOCKETAP 5.0, 2S, RINGLESS	410	MA	$ [redacted]	[redacted]	20	
21	ACCESS POINT, SG, MOUNTING KIT, LIGHT POLE & BATTERY MOUNT	2,348	MA	$ [redacted]	[redacted]	20	
22	CABLE, AP 4.5, BACK UP BATTERY, 27 IN	2,348	MA	$ [redacted]	[redacted]	20	
23	BACK UP BATTERY, AP 4.5/5.0, 10 YR, 10AH	2,348	MA	$ [redacted]	[redacted]	20	
24	ANTENNA, SOCKETAP 5.0, FLEX ANTENNA + ANT SKIRT, SMA(M)	410	MA	$ [redacted]	[redacted]	20	
25	CABLE, AC POWER, AP/RELAY, 3-PIN, R/A, 30 FT, 14 AWG-BWG, USA	2,348	MA	$ [redacted]	[redacted]	20	
26	ANTENNA, DUAL BAND, 900MHz, +2.4GHz, 2.5/3.5dBi, N-MALE, OMNI	2,348	MA	$ [redacted]	[redacted]	20	
27	FIELD SERVICE UNIT, 5.0, USA	5	MA	$ [redacted]	[redacted]	20	
28	ITRON MANAGED CELLULAR SERVICES-VERIZON - SocketAPs 10-YEAR PREPAID	811	CT/MA	$ [redacted]	[redacted]		
29	ITRON MANAGED CELLULAR SERVICES-VERIZON - Cellular Electric Meter 10-YEAR PREPAID	5,732	CT/MA	$ [redacted]	[redacted]		
30	OPTIONAL: INDOOR VERTICAL MOUNT KIT, AP/RELAY and BATTERY		CT	$ [redacted]	$ -	20	
31	OPTIONAL: INDOOR VERTICAL MOUNT KIT, AP/RELAY and BATTERY		MA	$ [redacted]	$ -	20	
32	OPTIONAL: ACCESS POINT, SG, MOUNTING KIT, POLE, ROUND		CT	$ [redacted]	$ -	20	
33	OPTIONAL: ACCESS POINT, SG, MOUNTING KIT, POLE, ROUND		MA	$ [redacted]	$ -	20	
34	OPTIONAL: BACKUP BATTERY, AP4.5/5.0, 8AH		CT	$ [redacted]	$ -	20	
35	OPTIONAL: BACKUP BATTERY, AP4.5/5.0, 8AH		MA	$ [redacted]	$ -	20	
36	OPTIONAL: BACK UP BATTERY, AP 4.5/5.0, 10 YR, 20AH		CT	$ [redacted]	$ -	20	
37	OPTIONAL: BACK UP BATTERY, AP 4.5/5.0, 10 YR, 20AH		MA	$ [redacted]	$ -	20	
38	OPTIONAL: ACCESS POINT 5.0, CELLULAR, USA		CT	$ [redacted]	$ -	20	

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39	OPTIONAL: ACCESS POINT 5.0, CELLULAR, USA		MA	$ [redacted]	$ -	20	
40	OPTIONAL: ANTENNA, CELLULAR AP - 2G, 3G, 4G		CT	$ [redacted]	$ -	20	
41	OPTIONAL: ANTENNA, CELLULAR AP - 2G, 3G, 4G		MA	$ [redacted]	$ -	20	
	Total				$ [redacted]		

Table 1a - Comm Network Third Party Costs

This table should be used to list all of the necessary third party communications services / equipment required to support the AMI communications infrastructure throughout ALL of the Eversource's service territory, where the Eversource's communications infrastructure will not be used. Where possible, this should include a 20 year commitment to pricing or an estimate of yearly pricing increases.

Include any licence fees for Licensed Frequency, if applicable.

If this table is not filled out, vendor will assume responsibility for all communications costs where Eversource communications infrastructure is not used.

Item #	Description	Quantity	Install Location (CT or MA)	Monthly Fee	Annual Cost of 3rd party communications	Annual increase in service fees (%)	Comments
1					$ -		
2					$ -		
3					$ -		
4					$ -		
5					$ -		
6					$ -		
7					$ -		
8					$ -		
9					$ -		
10					$ -		
11					$ -		
12					$ -		
13					$ -		
14					$ -		
15					$ -		
16					$ -		
17					$ -		
18					$ -		
19					$ -		
20					$ -		
21					$ -		
22					$ -		
23					$ -		
24					$ -		
25					$ -		
26					$ -		
27					$ -		
28					$ -		
29					$ -		
30					$ -		
	Total				$ -		

Table 1b - Comm Network Battery Maintenance

This table should reflect the number of battery replacements on network equipment that are expected to occur over an 18 year life of the system. Examples maintenance requirements are:

- Equipment with a battery maintenance cycle of 5 years should show 3 replacements
- Equipment with a battery maintenance cycle of 6 years should show 2 replacements
- Equipment with a battery maintenance cycle of 9 years should show 1 replacement

Item #	Description	Quantity	Install Location (CT or MA)	Unit Pricing	Number of Replacements over 18 Years	Extended Price	Comments
1	BACK UP BATTERY, AP 4.5/5.0, 10 YR, 10AH	2,457	CT	$ [redacted]	1.00	$ [redacted]	The number of replacement batteries will be dependent upon when and how Eversource CT decides to deploy the AMI network. Shown is the case with the greatest number of pole mounted assets, and dependent on the degree of cellular endpoints CT uses during the deployment could reduce the need for this volume of batteries for network gear.
2	BACK UP BATTERY, AP 4.5/5.0, 10 YR, 10AH	2,348	MA	$ [redacted]	1.00	$ [redacted]	The number of replacement batteries will be dependent upon when and how Eversource CT decides to deploy the AMI network. Shown is the case with the greatest number of pole mounted assets, and dependent on the degree of cellular endpoints CT uses during the deployment could reduce the need for this volume of batteries for network gear.
3						$ -	
4						$ -	
5						$ -	
6						$ -	
7						$ -	
8						$ -	
9						$ -	
10						$ -	
11						$ -	
12						$ -	
13						$ -	
14						$ -	
15						$ -	
16						$ -	
17						$ -	
18						$ -	
19						$ -	
20						$ -	

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21						$ -	
22						$ -	
23						$ -	
24						$ -	
25						$ -	
26						$ -	
27						$ -	
28						$ -	
29						$ -	
30						$ -	
	Total					$	[redacted]

Table 1c - Comm Network Maintenance Fees							
	This table should list any annual maintenance fees associated with the network devices.						
Item #	Description	Quantity	Install Location (CT or MA)	Unit Pricing	Extended Price	Annual increase in service fees (%)	Comments
1					$ -		
2					$ -		
3					$ -		
4					$ -		
5					$ -		
6					$ -		
7					$ -		
8					$ -		
9					$ -		
10					$ -		
11					$ -		
12					$ -		
13					$ -		
14					$ -		
15					$ -		
16					$ -		
17					$ -		
18					$ -		
19					$ -		
20					$ -		
	Total				$ -		

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AMI HeadEnd Pricing (Network Scenario 1 Only)

Notes: Pricing should reflect functionality described in the RFP and Requirements Matrix.
Additional modules necessary to support required functionality should be included in Table 2.
Maintenance fees are expected to be paid on the first year AFTER the system is in production.

Table 1 - AMI HES

Coverage Plan	Product/Service	Implementation Size (Meters)*	Software License Cost	Annual Maintenance & Support Cost	Software Version Currently In Production If Applicable	Comments
Based on Near Real Time Network Scenario 1 (Electric)	Production, Disaster Recovery, Test, and QA (NC/AMM/FWU/MPC/Multispeak/NodeSim/ODS/COP/KeySafe)	2,862,072	[redacted]	[redacted]		Assumes upfront purchase of license for all environments. AMI HES license purchase includes Operation Oprimizer Essentials MSaaS at no added charge.
Incremental Cost per 1,000 meters	Production, Disaster Recovery, Test, and QA (NC/AMM/FWU/MPC/Multispeak/NodeSim/ODS/COP/KeySafe)	1,000	[redacted]	[redacted]		Incremental License for 1,000 electric meters up to 3 Million meters. Price above 3 million meters will vary with volume.

Table 2 - AMI HES Required Modules

This pricing should reflect the additional modules necessary to meet the interface and functionality requirements of Eversource. This would include any modules specifically required to integrate with the MDMS, Outage, Asset Management, perform firmware upgrades, etc. Add product

Product/Service	Implementation Size	Software License Cost	Annual Maintenance & Support Cost	Software Version Currently In Production If Applicable	Comments
Setup Fee (one time) - UIQ Suite **Production, Disaster Recovery, Test, and QA** (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe)		[redacted]			
OPTIONAL Setup Fee (one time) - UIQ Suite **Full Scale Test** (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe)		[redacted]			

Table 3 - AMI HES Optional Modules

This pricing should reflect the additional or optional modules which are available to Eversource. This will include modules to provide outage management and filtering, Street Light monitoring and control, analytics, portals etc. Add product names and descriptions in the shaded areas

Product/Service	Implementation Size	Software License Cost	Annual Maintenance & Support Cost	Software Version Currently In Production If Applicable	Comments
License and Maintenance Cost at End of Year 1	50,000	$ [redacted]	[redacted]		Full Scale Test - License for 50,000 Endpoints
License and Maintenance Cost at End of Year 2	800,000	$ [redacted]	[redacted]		Full Scale Test - License for 750,000 Endpoints, Maintenance for Cumulative 800,000 Endpoints
License and Maintenance Cost at End of Year 3	1,800,000	$ [redacted]	[redacted]		Full Scale Test - License for 1,000,000 Endpoints, Maintenance for Cumulative 1,800,000
License and Maintenance Cost at End of Year 4	2,862,072	$ [redacted]	[redacted]		Full Scale Test- License for 1,062,072 Endpoints, Maintenance for Cumulative 2,862,072

Table 4 - Graduated License and Maintenance Fees

The process from contract signature to full deployment at Eversource will take a number of years. Eversource is expecting graduated license and maintenance fees based on the number of meters in the field as shown.

Product/Service	Implementation Size	Software License Cost	Maintenance Cost			Comments
License and Maintenance Cost at Contract Signature	0	$ -	$ -			
License and Maintenance Cost at End of Year 1	50,000	$ [redacted]	[redacted]			Production, Disaster Recovery, Dev, and Training - License for 50,000 Endpoints (NC/AMM/FWU/MPC/Multispeak/NodeSim/ODS/COP/KeySafe)
License and Maintenance Cost at End of Year 2	800,000	$ [redacted]	[redacted]			Production, Disaster Recovery, Test, and QA - License for 750,000 Endpoints, Maintenance for Cumulative 800,000 Endpoints (NC/AMM/FWU/MPC/Multispeak/NodeSim/ODS/COP/KeySafe)
License and Maintenance Cost at End of Year 3	1,800,000	$ [redacted]	[redacted]			Production, Disaster Recovery, Test, and QA - License for 1,000,000 Endpoints, Maintenance for Cumulative 1,800,000 Endpoints (NC/AMM/FWU/MPC/Multispeak/NodeSim/ODS/COP/KeySafe)
License and Maintenance Cost at End of Year 4	2,862,072	$ [redacted]	[redacted]			Production, Disaster Recovery, Test, and QA - License for 1,062,000 Endpoints, Maintenance for Cumulative 2,862,072 Endpoints (NC/AMM/FWU/MPC/Multispeak/NodeSim/ODS/COP/KeySafe)

REDACTED

Other Software and Tools Pricing Table that will be required to support the Eversource AMI Solution

Table 1 - Software and Tools

This pricing should include software and tools for the Meter Shop and Meter Field Technicians to troubleshoot and configure the AMI Communications Network and the AMI Meters. Include any equipment and products which vendor feels that Eversource will require to successfully implement the AMI Solution across the entire service territory. In the table below, indicate the quantity of each product which Eversource should consider purchasing to install and maintain the AMI equipment as well as the applicable product and maintenance or support.

Product/Service	Recommended Quantity	Licensing or Product Cost	Annual Maintenance/Support Cost	Software/Firmware Versions Currently in Production
COMMUNICATION TESTER 6.X SOFTWARE LICENSES	10	$ [redacted]	[redacted]	
Enter module name here				
Enter module name here				
Enter module name here				
Enter module name here				
Enter module name here				
Enter module name here				
Enter module name here				
Enter module name here				
Enter module name here				

NOTE: Costs for annual maintenance support fees for software, hardware/appliances, and/or SaaS will have an initial contract term of three (3) years (any increases following the initial three (3) year term shall be subject to a cap which shall be negotiated by Eversource and the successful Proposer).

REDACTED

Project Services - Eversource

Table 1 - Services (assumes Utility hosted AMI HeadEnd)

Product/Service	Costs	Description
Program Management and Solution Implementation	$ [redacted]	AMI + Distributed Intelligence Integration (Project Phases of Kickoff/Define/Design/Build and Functional Test)
System and Network Analysis (RF Planning) [This should be fixed price]	$ [redacted]	Back Office RF Planning and Mitigation support through the Site Survey Process
Network Surveys (This should be fixed price)	$ [redacted]	Site Surveys of Itron Equipment
System Integration and Acceptance Testing (This should be fixed price.)	$ [redacted]	AMI + Distributed Intelligence Integration (Project Phases of System Integration Test)
System Acceptance Testing (This should be fixed price)	$ [redacted]	AMI + Distributed Intelligence Integration (Project Phases of System User Acceptance/Performance Test and Field/Meter Acceptance/Performance Test)
Training and Documentation [This should be fixed price]	$ [redacted]	AMI + Distributed Intelligence Integration
Network Tuning [This should be fixed price)	$ [redacted]	Itron Network Optimization Services (Back office and Field) with Eversource's requirement for "No Meter Left Behind". Itron has proven this as large scale and has included the reference Utility
Post Production and Support [This should be fixed price]	$ [redacted]	AMI + Distributed Intelligence Integration (Roll out of DI apps to 50K Meters)
OO Essentials	$ [redacted]	
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Total	$ [redacted]	

Table 2 - Services (assumes Software as a Service)

Product/Service	Costs	Description
Program Management and Solution Implementation	$ [redacted]	AMI + Distributed Intelligence Integration (Project Phases of Kickoff/Define/Design/Build and Functional Test)
System and Network Analysis (RF Planning) [This should be fixed price]	$ [redacted]	Back Office RF Planning and Mitigation support through the Site Survey Process
Network Surveys (This should be fixed price)	$ [redacted]	Site Surveys of Itron Equipment
System Integration and Acceptance Testing (This should be fixed price.)	$ [redacted]	AMI + Distributed Intelligence Integration (Project Phases of System Integration Test)
System Acceptance Testing (This should be fixed price)	$ [redacted]	AMI + Distributed Intelligence Integration (Project Phases of System User Acceptance/Performance Test and Field/Meter Acceptance/Performance Test)
Training and Documentation [This should be fixed price]	$ [redacted]	AMI + Distributed Intelligence Integration
Network Tuning [This should be fixed price)	$ [redacted]	Itron Network Optimization Services (Back office and Field) with Eversource's requirement for "No Meter Left Behind". Itron has proven this as large scale and has included the reference Utility
Post Production and Support [This should be fixed price]	$ [redacted]	AMI + Distributed Intelligence Integration (Roll out of DI apps to 50K Meters)
OO Essentials	$ [redacted]	
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		

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Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Other Services (Enter name here)		
Total	$ [redacted]	

Distributed Intelligence Pricing - Eversource

Notes: Pricing in this tab should provide a complete picture of the costs associated with the utilization of Distributed Intelligence in the solution including:
- Application management (distribution, updating, and monitoring applications in meters)
- Application development (environment by which applications can be developed and tested)
- Application licensing/purchasing (process by which available locations can be downloaded to be available for deployment)

The "Unit Basis" column in Table 3-a is to specify the number of meters to which the application can be applied based on the amount listed in the Cost column.

Table 1-a - Application Management - On Premise Implementation

Costs associated with AMI HES modules or separate applications required to support DI

Product/Service	Implementation Size	Software License Cost	Annual Maintenance & Support Cost	Software Version Currently in Production if Applicable	Comments
DI headend components	All	0	0	DINA 1.2.1 +(EAC & IAP)	Included with apps
VRTU Software Gateway	Approx 8,334 distribution transformers	[redacted]	Included in volume based endpoint license	CIQ	Volume Based Pricing model use. VRTU adapter for integration of live DI data into SCADA and/or ADMS. Solution specific to Eversource 1st 50,000 AMI meter deployment and will support no more than 8334 distributions transformer for the DI Starter Kit.

Table 1-b - Application Management - MSaaS

Costs associated with Msaas services required to support DI

Item #	Description	Unit Pricing	Frequency
1	Project Manager (Distributed Intelligence)	[redacted]	1
2	DI Solution / Integration Architect	[redacted]	1
3	DI Integration Technical Consultant	[redacted]	1
4	DI App Deployment Consultant	[redacted]	1
5	DI Field Engineer	[redacted]	1

Table 2-a - Application Development

Costs associated with implementing a DI application development environment.

Product/Service	Implementation Size	Software License Cost	Annual Maintenance & Support Cost		Comments
DI SDK Training	Classroom and/or virtual	[redacted]	[redacted]		Training on the local DI data sets, C and C++ coding water through a "hello world" application.
EAC + IAP (Dev/Test) Environment	Support 500 Meters	[redacted]	[redacted]		Provides an environment to test new DI application and/or new home grown applications in a controlled environment.

Table 3-a - Application Licensing/Purchasing

Costs associated with acquiring an existing DI application for distribution to the meter population.

Application Name	Description	Cost	Unit Basis	Maintenance Fee (if any)	Comments
DI Grid Safety Bundle (Meter Bypass Detection, Active Temperature Monitoring , High Impedance Detection)	2,800,000 - App bundle to highlight safety issues in the field	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 2.8M meters
Meter Bypass Detection	Identifies Direct Bypass Theft	$ [redacted]	Per Meter / Per Year	Included In Cost	Included in safety bundle package
Active Temperature Monitoring	Finds Active Hot Sockets	$ [redacted]	Per Meter / Per Year	Included In Cost	Included in safety bundle package
High Impedance Detection	Highlights failing connections or distribution assets. (conductor, transformer, splices etc.)	$ [redacted]	Per Meter / Per Year	Included In Cost	Included in safety bundle package
EV Awareness	50,000 - Identifies EV charging sessions and allows for better understanding of demand and energy impacts associated with EV.	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 50,000 meters
Solar Awareness	50,000 - Allows for the identification of masked load and the amount of solar production behind the whole house meter.	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 50,000 meters
Active Transformer Monitoring Bundle (Active Transformer Load Monitoring & Active Transformer Voltage Monitoring)	50,000 – Provide local load aggregation to understand loading and full voltage profiles at the distribution transformer level.	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 50,000 meters
Location Awareness	50,000 – Provide Electrical Connectivity, M2T, M2F, M2F/S	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 50,000 meters
Active Transformer Load Monitoring	Realtime monitoring of distribution transformer loading	$ [redacted]	Per Meter / Per Year	Included In Cost	Included in Active Transformer Monitoring bundle package
Active Transformer Voltage Monitoring	Realtime monitoring of distribution transformer voltage profile	$ [redacted]	Per Meter / Per Year	Included In Cost	Included in Active Transformer Monitoring bundle package
Premise Load Shed	Demand Response application that allows for operation of customer load management switches for emergency load shed.	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 50,000 meters
Underfrequency Load Shed	Demand Response application that allows for operation of customer load management switches for emergency load shed.	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 50,000 meters
Vegetation Contact Detection	Identifies areas that need tree trimming and/or at risk of wildfire.	$ [redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 50,000 meters

HAN Enablement	5,000 - Enables data sharing between the meter, and other local devices at the premise level using Wi-Fi and 2030.5	[redacted]	Per Meter / Per Year	Included In Cost	Includes tiered base volume discounting for 5,000 meters

REDACTED

Managed Services - Eversource (Network Scenario 1)

Notes

- Pricing provided here is expected to replace all costs in AMI HeadEnd Pricing tab.
- Service is to include support for all electric meters and include network monitoring
- Pricing should include a 60 month term.
- Fees for all required modules should be included.
- Fees for optional modules should be included and noted as such.
- Pricing must include provision for Production, Disaster Recovery and QA environments.

Table 1 - Managed Software as a Service

Item #	Description	Unit Pricing	Frequency
1	Setup Fee (one time) - UIQ Suite - Production, Disaster Recovery, Test, and QA (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe/OO Essentials)	[redacted]	One Time
2	OPTIONAL Setup Fee (one time) - UIQ Suite - Full Scale Test (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe)	[redacted]	One Time
3			
4			
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Table 2 - Graduated MSaaS Fees

	UIQ Suite (CP/AMM/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe/OO Essentials) - Production, Disaster Recovery, Test, and QA		
Item #	Description	Unit Pricing	Deployment Size
1	MSaaS Fee at Contract Signature		0
2	MSaaS Annual Fee at End of Year 1 UIQ Suite - Production, Disaster Recovery, Test, and QA (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe/OO Essentials)	$ [redacted]	[redacted]
3	MSaaS Annual Fee at End of Year 2 UIQ Suite - Production, Disaster Recovery, Test, and QA (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe/OO Essentials)	$ [redacted]	[redacted]
4	MSaaS Annual Fee at End of Year 3 UIQ Suite - Production, Disaster Recovery, Test, and QA (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe/OO Essentials)	$ [redacted]	[redacted]
5	MSaaS Annual Fee at End of Year 4 UIQ Suite - Production, Disaster Recovery, Test, and QA (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe/OO Essentials)	$ [redacted]	[redacted]

Table 3 - Graduated MSaaS Fees			
OPTIONAL	UIQ Suite (CP/AMM/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe) - Full Scale Test		
Item #	Description	Unit Pricing	Deployment Size
1	MSaaS Fee at Contract Signature		0
2	MSaaS Annual Fee at End of Year 1 UIQ Suite - Full Scale Test (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe)	$ [redacted]	[redacted]
3	MSaaS Annual Fee at End of Year 2 UIQ Suite - Full Scale Test (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe)	$ [redacted]	[redacted]
4	MSaaS Annual Fee at End of Year 3 UIQ Suite - Full Scale Test (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe)	$ [redacted]	[redacted]
5	MSaaS Annual Fee at End of Year 4 UIQ Suite - Full Scale Test (NC/AMM/FWU/MPC/Multispeak/NodeSIM/ODS/COP/KeySafe)	$ [redacted]	[redacted]
6	Syslog Forwarding - Setup	$ [redacted]	[redacted]
7	Syslog Forwarding - Annual Recurring	$ [redacted]	[redacted]

REDACTED

Network as a Service - Eversource (Network Scenario 1)

Notes

- **Eversource to purchase and install network equipment**
- **NaaS services to include all field network maintenance, troubleshooting, and repair**
- **Pricing should assume a 60 month term.**
- **Different levels of NaaS support or optional services shoud be listed separately.**

Table 1 - Network as a Service

Item #	Description	Unit Pricing	Frequency
1	Setup Fee (one time)		One Time
2	Monthly Fee		Monthly
3	Annual Monthly Fee Adjustment if any for 60 month term (%)		N/A
4	Other (Enter Here)		
5	Other (Enter Here)		
6	Other (Enter Here)		
7	Other (Enter Here)		
8	Other (Enter Here)		
9	Other (Enter Here)		
10	Other (Enter Here)		

Table 2 - Graduated NSaaS Fees

Item #	Description	Unit Pricing	Network % Deployed
1	MSaaS Fee at Contract Signature		0%
2	MSaaS Annual Fee at End of Year 1		5%
3	MSaaS Annual Fee at End of Year 2		50%
4	MSaaS Annual Fee at End of Year 3		100%
5	MSaaS Annual Fee at End of Year 4		100%

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Pricing Assumptions

Notes: Any assumptions with respect to pricing provided in this matrix should be listed here.
Any exceptions to pricing terms as included in this matrix should be listed here.

#	Assumption
	GENERAL
1	[redacted]
2	
3	
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	ELECTRIC METER
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	NETWORK
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59
60
61
62
63
CELLULAR CONNECTIVITY
64
65
65
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66
66
67
67
68
SOFTWARE TOOLS
69
SOFTWARE
70
71
72
73

REDACTED

74	[redacted]
75	[redacted]
	PROFESSIONAL SERVICES
76	[redacted]
77	[redacted]
78	[redacted]
79	[redacted]
80	[redacted]
81	[redacted]
82	[redacted]
83	[redacted]
84	[redacted]
85	[redacted]
86	[redacted]
	DISTRIBUTED INTELLIGENCE
87	[redacted]
88	[redacted]
	[redacted]
89	[redacted]
90	[redacted]
91	[redacted]
92	[redacted]
93	[redacted]
94	[redacted]
95	[redacted]
96	[redacted]
97	[redacted]

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Aggregate Scoring

Item	Description	Section Weight	Instructions	Aclara		Honeywell(Elster)		Itron		Landis+Gyr	
				Raw Score	Score	# Scores	Score	# Scores	Score	# Scores	Score
	Executive Summary	0.00%	Enter Value from 0 to 10.		[redacted]		[redacted]		[redacted]		[redacted]
A.1	A.1 Company Profile	2.00%	Enter Value from 0 to 10.								
A.2	A.2 Solution Summary	2.00%	Enter Value from 0 to 10.								
A.3	A.3 Bridge Meter Utilization	4.00%	Enter Value from 0 to 10.								
A.4	A.4 Network Coverage Plans	10.00%	Enter Value from 0 to 10.								
A.5	A.5 Project Approach and Proposed Schedule	3.00%	Enter Value from 0 to 10.								
A.6	A.6 Prior Experience	3.00%	Enter Value from 0 to 10.								
A.7	A.7 Project Team	5.00%	Enter Value from 0 to 10.								
A.8	A.8 Eversource Staffing for Imp & Op	0.00%	Enter Value from 0 to 10.								
A.9	A.9 System Requirements	0.00%	Enter Value from 0 to 10.								
A.10/11	A.10/11 Solution Requirements	20.00%	[redacted]								
A.12	A.12 Distributed Intelligence Support	2.00%	Enter Value from 0 to 10.								
A.13	A.13 Standard Hardware Warranty	0.00%	Enter Value from 0 to 10.								
A.14	A.14 Standard SW License and Maint Agreement	0.00%	Enter Value from 0 to 10.								
A.15	A.15 Outsourced, Managed Services Proposal	0.00%	Enter Value from 0 to 10.								
A.16	A.16 Network as a Service Proposal	0.00%	Enter Value from 0 to 10.								
B.1	B.1 Pricing	40.00%	[redacted]								
C.1	C.1 Security Requirements and Questionnaire	0.00%	Enter Value from 0 to 10.								
C.2	C.2 Exceptions to Master Services Contract	0.00%	Enter Value from 0 to 10.								
C.3	C.3 Exceptions to AMI SW & Services SOW	4.00%	Enter Value from 0 to 10.								
C.4	C.4 Proposed Agreement for MSaaS	5.00%	Enter Value from 0 to 10.								
[redacted]	Scoring Total	100.00%	[redacted]		[redacted]		[redacted]		[redacted]		[redacted]

Techincal Evaluation weighted at 60%, commerical evaluation weighted at 40%.

Description	Itron	L+G
Meters	$ [redacted]	[redacted]
Network	$	
Total	$	

EVERSOURCE ENERGY

April 10, 2026

Itron, Inc.
2111 N. Molter Road
Liberty Lake, Washington 99019

Re: Letter of Intent – Connecticut Advance Metering Infrastructure

Ladies and Gentlemen:

This letter of intent ("LOI") sets forth a proposal by Eversource Energy Service Company d/b/a Eversource Energy, an entity organized under the laws of Connecticut ("Eversource") to Itron, Inc., an entity organized under the laws of Washington ("Itron") to acquire additional AMI electric meters and network devices from Itron all as more particularly set for this in this LOI. Eversource and Itron are each sometimes referred to singularly as a "Party" and collectively as the "Parties." Capitalized terms used herein that are not otherwise defined in this LOI shall have their meanings specified in the AMI Order Document and/or the Agreement.

Except as specifically set forth in this LOI, the provisions of this LOI are not legally binding on the Parties. Such provisions are intended to serve as the nonbinding basis for a proposed amendment to the AMI Order Document (as defined below).

Background

A. Eversource and Itron entered into a Master Sales Agreement dated April 3, 2019 ("Agreement"), and an Order Document issued under the Agreement, dated December 21, 2023, for the purchase of AMI Electric Meters and Network Devices related to the Commonwealth Massachusetts AMI Program ("AMI Order Document").

B. Eversource has filed with the State of Connecticut's Public Utilities Regulatory Authority ("PURA") seeking approval for Advance Metering Infrastructure within the State of Connecticut.

C. Provided PURA grants such approval, Eversource and Itron are willing to amend the existing AMI Order Document and extend the same terms for the State Connecticut's AMI Program.

As is currently contemplated, the amendment would include but is not limited to the following terms:

1. **Quantities**. Upon regulatory approval and subject to mutually acceptable terms, Eversource agrees to purchase from Itron and Itron agrees to sell to Eversource

approximately 1.3 million additional AMI Electric Meters and ancillary Network Devices.

2. **Pricing**. Itron agrees to extend the same pricing as currently set forth in the Pricing Summary contained in the AMI Order Document through the earlier of (a) June 15, 2027; or (b) ninety (90) days after final regulatory approval.

3. **Deployment Period**. The deployment period for the additional ~1.3M meters shall be six (6) years from the execution of the amendment.

4. **Conditions Precedent**. (i) Regulatory approval; and (ii) the execution of an amendment to the current AMI Order Document.

5. **Representations and Warranties**. Each Party represents and warrants as of the date of this LOI that each Party is duly authorized and has the full power, right and authority to enter into this LOI and to perform all of its obligations under this LOI and to execute and deliver all documents required by this LOI.

6. **Non-Binding Agreement**. Eversource and Itron each acknowledge that a transaction of the type contemplated by this LOI involves terms and conditions which have not yet been agreed upon and that this LOI is in no way intended to be a complete or definitive statement of all the terms and conditions of the proposed transaction but contemplates and is subject to the negotiation and execution of a mutually satisfactory amendment to the AMI Order Document. Except as provided in Section 7 neither Eversource nor Itron will be legally bound in any manner unless and until an amendment to the AMI Order Document has been executed by both Parties. The provision of Section 7 is intended to be and shall be legally binding upon the Parties.

7. **Governing Law**. This LOI and any dispute arising out of or related to it shall be governed by the internal laws of the State of Connecticut, without regard to conflicts of law principles.

8. **Electronic Signatures; Counterparts**. This LOI may be executed in counterparts, which may be delivered by email or similar means.

[*Signature Page Follows*]

REDACTED

If this Letter of Intent accurately reflects the understanding between Eversource and Itron with respect to the matters set forth herein, please date and execute a copy of this Letter of Intent where indicated below and return it to Eversource not later than five (5) business days after the date hereof.

We look forward to collaborating with you on this transaction in a mutually beneficial manner.

Sincerely,

Eversource Energy Service Company

By: [redacted]
Name:
Title: [redacted]

Director, Procurement

Agreed to and accepted on April 13, 2026

Itron, Inc.

By: [redacted]
Name:
Title: [redacted]

VP Tax Treasury M&A