Date Filed: September 24, 2026

Witness: Craig Dikeman, Matthew J. Correia and Michael M. Dorval
Request from: Office of Education, Outreach, and Enforcement

Question:

(COMPETITIVE BID ASSESSMENTS) Refer to Response to EOE-051, Attachment1. Explain why the Company's attachment could include multiple vendors with an annual spend of more than $50,000 that were both exempt from competitive bid requirements and sole source justifications. As part of the response, specifically comment on the following examples:

a. Chris Witham Construction Services LLC;
b. Emcor Services;
c. Extra Duty Solutions; and
d. S-1 Mechanical LLC

Response:

Under the Company's procurement policy, individual purchase order or Ariba Contract transactions below the threshold amount are exempt from competitive bidding requirements, provided each transaction was initiated independently based on separate, localized operational needs that should not be combined. However, total annual expenditures exceeding $50,000 may exist for a vendor across multiple separate transactions due to the existence of distinct delivery locations, scopes of work and/or purchased materials, or other reasons.

For example, there are independent business and operating requirements that cannot be reasonably forecasted or anticipated in advance and then aggregated for purchasing purposes. There may be availability constraints relative to the suppliers that are able to provide support, or other logistical considerations both in terms of the Company's business or the supplier. Also, aggregation of separate lower value purchases, which are not always foreseeable and occur over time, is not always the more efficient path in terms of overall cost for the business. As discussed in EOE-062, over 90% of Eversource's expenditures are supported by Ariba Contracts and a significant organizational effort is made to yield value for the business through the management of those contracts in relation to each procurement exercise so that lower costs are achieved overall for the business and for customers.

In some cases, the savings that might be achieved by aggregating relatively smaller purchases would be insignificant to the costs that would have to be generated administratively to track and implement each opportunity. Therefore, the Company looks to leverage cost efficiency to keep overall costs down.

a. Chris Witham Construction Services LLC: Provides services to multiple distinct facilities, for different facility supervisors with nuanced operational needs. Each work request was initiated independently based on specific site requirements, remaining below individual procurement thresholds.

b. Emcor Services: Provides HVAC system installation and maintenance at various Connecticut area work centers. Each service request was initiated independently at different times throughout the year as maintenance needs arose.

c. Extra Duty Solutions: Provides administration of traffic control duty for multiple municipal law enforcement agencies. These procurements are exempt from competitive bidding and sole source justification requirements because police details are governed by local municipality/law enforcement rates and cannot be competitively bid.

d. S-1 Mechanical LLC: S-1 Mechanical provides HVAC system installation and maintenance at different locations. Each request was initiated independently at different times throughout the year.