Date Filed: August 24, 2026

Witness: Brendan J. O'Brien and Garrett J. Murray
Request from: Office of Consumer Counsel

Question:

(Business and Economic Development) Identify all employees that engage in business and development activities on behalf of the Company, Service Companies and parent company. For each employee, provide in schedule form:

a. Job title
b. Total fully loaded compensation and the amounts charged to CL&P (direct and allocated) for each of the years 2021, 2022, 2023, 2024, 2025, and the amount included in the rate year and the accounts charged.
c. Provide the percent of time spent on business development activities in each of the years in subpart a and expected in the rate year.
d. Description of the business development activities each year and whether each is specific to Connecticut, and identify all specific capital projects that the business development expenses relate to.
e. All company-paid or reimbursed expenses or allowances (direct and allocated) for each of the years in subpart a and included in the rate year and the accounts charged.

Response:

Neither CL&P, nor the Eversource Energy Service Company conduct "business development" activities for CL&P or other operating affiliates. The Eversource operating affiliates are public utilities with an obligation to serve customers that meet the tariffed requirements for service. Eversource operating affiliates are therefore focused on meeting the needs of customers that seek out electric or natural gas service.

To that end, CL&P employs account managers that handle both new customer connections and ongoing customer engagement, but these employees do not seek to promote or generate new business outside of requested customer connections.