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Name	Initial	[redacted]	[redacted]	[redacted]
Totals				
1 **Eversource**				
1.1 Eversource is New England's largest energy delivery company, safely and reliably delivering energy to approximately 3.7 million electric and natural gas customers in Connecticut, Massachusetts and New Hampshire. **Connecticut:** Our electric service territory includes 149 towns and covers 4,400 square miles. Our natural gas service territory includes 73 towns and covers 2,187 square miles. **Massachusetts:** Our electric service territory includes 140 towns and covers 3,192 square miles. Our natural gas service territory includes 51 towns and covers 1,067 square miles. **New Hampshire:** Our service territory includes 211 towns and 5,628 square miles				
2 **Supplier Code of Business Conduct**				
2.1 Please indicate that your company has read and accepts Eversource's Supplier Code of Conduct without exceptions by answering "yes" to this question. Please download all attachments, see Reference Documents. References	Yes	Yes	Yes	
2.2 **Code of Conduct Questions**				
2.2.1 Does your company have any conflicts of interest to disclose as it relates to this request?	No	No	No	
2.2.2 Please explain in detail any conflicts of interest as it relates to this request.				
3 **Authorized Person Confirmation**				
3.1 By selecting Yes you represent and warrant that you are authorized by your company to make promises and commitments for and on behalf of your company.	Yes	Yes	Yes	
4 **Instruction**				
4.1 Contacting Help Desk / Product Support Please use the following information to contact the Ariba Help desk for technical and product support: 1. Log into the site 2. Click "Help" & "Support" on the top right corner 3. Click "Contact Ariba Customer Support via Webform" in the Ariba Customer Support section Supplier Training Suppliers can access the Ariba Sourcing training guides by clicking the Help link in the upper right corner of the screen. The three training guides take less than one hour to complete. References				
4.2 **Help**				
4.3 How to respond to the RFP 1. Once you access the project, please review the event details. You can click on "All content" in order to see all the sections together. 2. Review and accept the Agreement and/or Prerequisite(s) at the project level 3. Enter your response and click on Submit entire response. Please note that unless you click on the "Submit" button, your response will not be received by Eversource				
4.4 **Event Information**				

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4.4.1 You are requested to provide a proposal for the services and/or goods described in this request.

Submissions
Your proposal must be received no later than the response date and time requested or your proposal will be disqualified. Any proposals not submitted on-line, unless authorized by the contact above, will cause your proposal to be disqualified. Proposals will not be opened prior to the response date requested. Receipt confirmation of your proposal is displayed on-line in the Console. All other confirmations are your responsibility and should not rely on an individual response from the contact above. You are not allowed to submit revised or improved proposals after the response date unless specifically requested to do so by the contact above.

Commercial Qualification
Your proposal may be required to pass a commercial qualification which if not met will disqualify your proposal. Any disqualified proposals will be retained by Eversource Energy Service company ("Eversource")

Questions
If there are any questions related to this request for proposal, submit them on-line via the Messages tab. You are advised that all questions submitted and answers provided related to this request for proposal may be provided to other participants.

Terms and Conditions
Your proposal must be in accordance with the "General Terms and Conditions" or "Terms and Conditions" presented in this request, any exceptions must be stated in your response, including the specific exception taken and your proposed alternative language. Prior to commencing any work you propose, you must provide written evidence of insurance and indemnify Eversource for any goods and/or services to be

5 **Introduction to Event**			
5.1 Eversource Energy is requesting proposals for the project and services described herein. Please review all Content and download all attachments prior to submitting your bid. Please conduct any and all communication through the event message board. Final bidder questions are due no later than 3 Business Days prior to bid close. Do not contact anyone other than Eversource Procurement directly during the event. Can your company support the scope of work described here?	Yes	Yes	Yes
6 **General Questions**			
6.1 Confirm that your company's proposal will be valid for a period of at least sixty (60) days from the close of the request.	Yes	Yes	Yes
6.2 Does your company understand the quantity or amount of goods and/or services presented are only estimates are not guaranteed?	Yes	Yes	Yes
6.3 Does your company understand that buyer, subsequent to your proposal, reserves the right to determine final contract prices via an online commerce process?	Yes	Yes	Yes
6.4 **Diversity Questions**			
6.4.1 Does your company qualify as a Diverse Business?	No	No	No

The following categories may be counted towards this question:

Minority Business Enterprise (MBE)
Woman Owned Business Enterprise (WBE)
Disadvantaged Business Enterprise (DBE)
Small Disadvantaged Business
Woman Owned Small Business
Veteran Owned Small Business
Service Disabled Veteran Owned Small Business
HUBZone Certified Small Business
Disability Owned Business Enterprise (DOBE)

Any additional categories may be discussed for inclusion.

6.4.2 If not Diverse as answered above, please advise, what is the best "Percentage of Total Contract Value" your company can commit to subcontracting from Diverse Vendors and reporting on a monthly or quarterly basis?		0%	15% 14.2% T2 Attached

Additional information of diversity requirements can be found in the Special Terms and Conditions attached to this question. These terms and conditions are in addition to the general terms and conditions of this RFP. The directed spend subcontracting form for reporting is also attached.

Please download all attachments, see Reference Documents References

6.4.3 Please identify Name & Contact Information (email) for the individual who will be responsible for reporting to our Corporate Supplier Diversity team under performance of this contract.	[redacted]	[redacted]	[redacted]

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6.5 **FAR Small Business Questions** This question is applicable only if the work is to be performed under the US Government General Services Administration (GSA) Area Wide Agreement or site-specific work on a federal facility. Please note: A contract cannot be awarded without this information, if applicable.			
6.5.1 Please acknowledge that performance under Eversource contracts that are under the GSA Area Wide Agreement or site-specific work on a federal facility are subject to: FAR 52.219-8 Utilization of Small Business Concerns FAR 52.219-9 Small Business Subcontracting Plan Please answer "Yes" to assure compliance with the above FAR requirements. Copies of these requirements are attached for convenience. Please download all attachments, see Reference Documents - References	Yes	Yes	No
6.5.2 If applicable, please attach your Small Business Subcontracting Plan that complies with the requirements of Federal Acquisition Regulation (FAR) Clause 52.219.			
6.5.3 If applicable, please identify Name and Contact Information (email) for your Small Business Liaison Officer who will be responsible for reporting to the GSA under performance of this contract.			
6.6 **Federal Requirements Questions**			
6.6.1 Has your company been or is currently debarred from contracting with the Unites States Government?	No	No	No
6.6.2 Please provide details on why your company was/is debarred from contracting with the United States Government.			
6.6.3 Do all equipment or materials in your proposal that incorporate steel or iron as part of the manufacturing process conform to the Buy America provisions as specified in Title 23, United States Code, Section 313 and Title 23, Code of Federal Regulations Section 635.410?	Yes	Yes	Yes N/A to our line of work
6.6.4 Please attach a list of equipment or materials in your proposal that do not conform to the Buy America provision.			
7 **Sustainability Questions**			
7.1 Dear Valued Eversource Supplier, At Eversource, we have set an aggressive goal - to be the best energy company in the nation by 2020. This year, we released our Commitment to Environmental Sustainability (attached), a statement that underscores our environmental priorities and highlights our role as a key catalyst for clean energy. This statement is an important component of our vision for how we conduct our business today and for future generations. As part of this RFP, as well as in future RFPs, we have incorporated questions to explore our Suppliers' commitment to Environmental Sustainability. env-commitment-2017.pdf			
7.2 **Question 1**			
7.2.1 Does your company offer customers environmental improvement opportunities? If yes, please provide details and how your initiatives may benefit this specific project. **Examples:** •Take-back programs •Packaging improvements •Green transportation alternatives •Recyclable material options	No environmental improvement opportunities	No environmental improvement opportunities	Has opportunities for this specific project ECI has plans to pursue electrification of our mid size vehicle fleet. We are currently working with Eversource's EV strategy group to do so.
7.3 **Question 2**			
7.3.1 Has your company been cited for non-compliance of an environmental and/or labor issue in the last 5 years? If yes, please provide details and any corrective actions planned/taken. **Examples:** Include any penalties from federal, state, or local agencies	No Violations or fines	No Violations or fines	No Violations or fines
7.4 **Question 3**			
7.4.1 Has your company received any sustainability awards and/or recognition? If yes, please provide details. **Examples:** Local/Regional/National Sustainability Awards	No awards	No awards	No awards
7.5 **Question 4**			

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7.5.1 Does your company have any community engagement programs? If yes, please provide details. **Examples:** •Employee volunteering •Corporate giving	Does not have programs	Has community engagement programs Our [redacted] encourages employees to volunteer in their communities and tracks the hours employees spend in engaging the places we work.	Has community engagement programs Arbor day events, [redacted] event, volunteering on loca [redacted] and [redacted] boards
7.6 **Question 5**			
7.6.1 Does your company have any workforce development programs? If yes, please provide details. **Examples:** •Career development programs •Internships •School partnerships •Apprenticeships	Has workforce development programs [redacted] promotes environmental sustainability and [redacted] stewardship as part of our training programs. Please see attached quality plan for more details.	Has workforce development programs Attachment	Has workforce development programs [redacted] consistently advertises advancement opportunities to its employees and offers coaching to employees looking to move up in their careers.|Direct access to the president of [redacted] to our field employees to encourage career growth.[redacted] has a tuition reimbursement program.
7.7 **Question 6**			
7.7.1 Are you compliant with the Diversity & Inclusion language in the Supplier Code of Business Conduct as shown below. If yes, please provide how your business actively works to develop & retain a diverse workforce, and how you are also committed to diversity in respect to your own suppliers. ***Diversity and Inclusion*** *Eversource seeks to create an inclusive environment where diverse ideas are communicated openly, directly and honestly; every individual is a respected and valued contributor; and differences are welcomed, understood and drawn upon to support all aspects of its business. Eversource expects all suppliers to actively work to develop and retain a diverse workforce and be committed to diversity with respect to their own suppliers.* References	Compliant	Compliant [redacted] is committed to diversity supplier businesses. We utilize diverse vendors for office supplies, computers, vehicles, fuel, cleaning contracts, mechanical and hospitality services.	Compliant
7.8 **Question 7**			
7.8.1 Do you publicly report greenhouse gas emissions? If yes, please provide link to source. **Examples:** Current greenhouse gas goal or target	Does not publicly report emissions	Publicly reports emissions [redacted]	Does not publicly report emissions
7.9 **Question 8**			
7.9.1 Do you have a current statement or policy related to sustainability and/or reducing environmental impact? If yes, please provide link to source. **Examples:** •Environmental Policy •Code of Conduct	Does not have a statement or policy	Has statement or policy [redacted]	Has statement or policy [redacted] mission statement is to "Safely deliver sustainable solutions that are innovative by nature." Our company is based around the virtue of sustainability. https://www.eci-consulting.com/
7.10 **Question 9**			
7.10.1 Do you publicly report voluntary goals to reduce energy consumption, emissions, waste or water in your operations? If yes, please provide link to source. **Examples:** Embedding energy and water efficiency	Does not report any goals	Publicly reports multiple goals [redacted]	Does not report any goals
7.11 Would you be interested or willing to join a supplier affiliate program to become part of the Electric Utility Industry Sustainable Supply Chain Alliance? Link - http://euissca.org/	Yes	Yes	Yes [redacted] would be willing to speak with Eversource about the benefits of joining this organization.
8 **Technical Specifications and Proposal**			
8.1 Technical Specifications are attached here. References			
8.2 Please attach your technical proposal here, which shall include the following: Detailed Project Execution Plan* Project Schedule Organizational Chart, including identification of all subcontractors and resumes for Key Project Personnel Technical Clarifications/Exceptions/Assumptions** Any additional supporting technical documentation.	8.2 Technical Propsal.docx	[redacted] Response - Eversource - Vegetation Management Utility Arborist Proposal.pdf	[redacted] Proposal_Eversource_Vendor_Arborist_3.22.21.pdf

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DO NOT INCLUDE ANY PRICING RELATED DOCUMENTS OR VALUES IN YOUR RESPONSE TO THIS SECTION *Project Execution Plan shall include the following - Bidder shall demonstrate an understanding of the generalized scope of the Work, including a narrative discussing the construction execution strategy for completing the Work. Bidder shall set forth how it proposes to accomplish this Work in accordance with their proposed Fixed Price and Work schedule while maintaining safety, quality and minimizing disruptions to the existing operating facility. Bidder shall address the methodology, techniques, processes, and types of equipment it proposes to use. Bidders are encouraged to identify any unique or special construction methods that would be utilized to perform the Work. Bidders should also identify risks to the success of the project that have been identified and any proposed solutions to mitigate those risks. **If Bidder has exceptions to the Eversource Technical Specifications included in this Sourcing Event, please include in this response. If none are attached here, Eversource will conclude that your proposal meets all required specifications.			
9 **Commercial Documents and Proposal**			
9.1 Pricing form is attached here. References			
10 **Services**			
10.1 **General Terms and Conditions**			
10.1.1 Does your company accept without exception the "General Terms and Conditions" as presented in this request? References	No	Yes	No
10.1.2 State exception(s) to the "General Terms and Conditions" or "Terms and Conditions" as presented in this request. Your exceptions must reference the original section.	Please see attached document [redacted] has included track changes for proposed modifications in sections 25, 31, 32, and 36 that we would like to have considered by Eversource. We ask that these are considered with an opportunity to discuss any modifications that are not acceptable to Eversource before disqualifying our bid due to any proposed modifications here. [redacted] has included track changes for proposed modifications in sections 25, 31, 32, and 36 that we would like to have considered by Eversource. We have made these modifications with fairness to both parties in mind. We ask that these are considered with an opportunity to discuss any modifications that are not acceptable to Eversource before disqualifying our bid due to any proposed modifications here.		We are submitting this proposal under the assumption that our current Terms and Conditions would apply to this RFP. Please let us know if those will not be applicable to this bid and we will update. Terms and Conditions [redacted] currently operates under in Connecticut.
10.2 **Standard RFP Questions**			
10.2.1 Describe your experience providing similar equipment or materials.	[redacted] is a current supplier of these services to Eversource. [redacted] has been providing similar services since 1985.	See proposal	[redacted] provides personnel and equipment required by this RFP at many utilities across the country, including here at Eversource in Connecticut.
10.2.2 Indicate the utilities for which you provided similar services. Include contact name, title, and phone number or email.	Oncor Electric Delivery [redacted] Salt River Project [redacted] City Utilities [redacted] Additional references available upon request.	See proposal	[redacted] provides similar services to the services outlined in this RFP to Eversource in Connecticut. Some other utilities we provide this type of work to in the Northeastern US: [redacted] More upon request
10.2.3 Describe your service, support facilities, and personnel.	[redacted] is a provider of independent vegetation management consulting services. We have included the resumes of all personnel currently working on the project.	See proposal	A few lines from our proposal on this topic: The scope of services Eversource requires falls within the routine scope of services provided by [redacted] to utility clients across North America [redacted] will provide all labor, supervision, tools, materials, and equipment required to provide all crew staffing needs for Arborists across the entire Eversource system. [redacted] personnel for this project will exhibit flexibility to perform tasks as assigned by Eversource management. [redacted] understands that our personnel may not be limited exclusively to the typical consulting utility arborist work scope and thus, they are prepared through education, experience and/or training to perform a broad variety of electric utility right-of-way duties. Over the past several years, our company has made major investments in utility-focused subject matter expertise and in enabling technologies to improve the practice of professional vegetation management through consulting engagements. Our management and consulting teams have core expertise in programmatic vegetation management, mobile vegetation work management systems, wildfire threat mitigation, and linear optimization. We are also industry leaders in assembling programmatic remote sensing, including mobile and aerial mapping, virtual inspections, and beyond-visual-line-of-sight (BVLOS) unmanned aerial flights. These investments position our firm to meet utilities where they are today in addition to supporting them in where they

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10.2.4 Please provide your company's Quality Control plan.	Please see attached Quality Plan Please see attached Quality Plan	See proposal	Work quality begins by setting clear expectations for employees with written job descriptions, then measuring and monitoring results via internal auditing processes. [redacted] completes the cycle by providing regular performance evaluations and constructive feedback on internal auditing results. Well-defined job duties and specific expectations provide an important foundation for high quality employee performance. [redacted] provides written job descriptions for all employee classifications, which define their duties and [redacted] expectations in key competency areas, including, but not limited to: Safety, Knowledge/Skills, Customer Focus, Continuous Improvement, Personal Development, Business Performance, and Interpersonal Skills.
10.3 Do you certify to the attached, Contractor Safety Standards.	Yes	Yes	Yes
Please download all attachments, see Reference Documents. References 10.4 It is Eversource's policy to achieve and maintain a high level of Contractor safety performance. Contractors working for Eversource shall have effective safety and environmental practices to protect both Eversource and Contractor personnel from workplace injury and illness, and to prevent losses associated with safety and environmental incidents. As part of our commitment to safety, Eversource has recently established a business relationship with ISN (www.isn.com) to further enhance our contractor management program. As a result of this action, contractors performing services for Eversource are required to become subscribers to ISNetworld. If your company is a current subscriber to ISNetworld, there is no additional fee; however, please ensure your company has completed the requirements specific to Eversource. If your company is new to ISNetworld, there is an annual fee for this service. Eversource believes the benefits to both parties will far exceed any associated costs. **For further details about ISNetworld, please contact the ISN Customer Service Team at (800) 976-1303 or visit their website at www.isn.com.** As a condition of award, your company's subscription must be in place and all required data must be posted within 30 days of receipt of award. Should an awarded Contractor fail to maintain their ISNetworld subscription and achieve an acceptable safety score, Eversource reserves the right to terminate such award(s). Eversource will require the following information in ISNetworld: Company Profile Health, Safety and Environmental (HSE) Questionnaire HSE Programs Document Submittal: Insurance, OSHA Forms and Experience Modifier	Yes	Yes	Yes
Do you agree to maintain an ISNetworld subscription, as a condition of award? 10.5 Please confirm you have read and agree to comply with Eversource's expectation for working with Eversource's customers as they are described in the attached Property Impact and Incidental Property Damage Procedure.	Yes	Yes	Yes
Please download all attachments, see Reference Documents. References 10.6 In reference to your of choice agreement, does your Company understand the Eversource Contractor Background Check Policy and certify that it will have obtained identity verification, criminal background checks (federal, state and county checks for prior 7 years) and drug tests for all your company's resources that would potentially perform services at any Eversource customer locations or at any Eversource sites?	Yes	Yes	Yes
10.7 Is your company considered a Resident Contractor of Connecticut and/or Massachusetts?	No	No	Yes
10.8 What is your physical address (no PO box) of your permanent place of business in this state and/or these states?			[redacted]