CLOUDSHADOW ENERGY

12-Month Projected Operating Budget

Fiscal term: August 2026 – July 2027

	Aug '26	Sep '26	Oct '26	Nov '26	Dec '26	Jan '27	Feb '27	Mar '27	Apr '27	May '27	Jun '27	Jul '27	Total
Accounts (end of month)	0	0	0	33	67	100	133	167	200	233	267	300	**300**
Revenue	**$0**	**$0**	**$0**	**$2,778**	**$5,556**	**$8,333**	**$11,111**	**$13,889**	**$16,667**	**$19,444**	**$22,222**	**$25,000**	**$125,000**
Sales commission (30%)	$0	$0	$0	$833	$1,667	$2,500	$3,333	$4,167	$5,000	$5,833	$6,667	$7,500	**$37,500**
Revenue after commission	$0	$0	$0	$1,945	$3,889	$5,833	$7,778	$9,722	$11,667	$13,611	$15,555	$17,500	**$87,500**
Operating expenses (20% of remainder)	$0	$0	$0	$389	$778	$1,167	$1,556	$1,944	$2,333	$2,722	$3,111	$3,500	**$17,500**
Net operating income	**$0**	**$0**	**$0**	**$1,556**	**$3,111**	**$4,666**	**$6,222**	**$7,778**	**$9,334**	**$10,889**	**$12,444**	**$14,000**	**$70,000**

Assumptions & Methodology

1. **Account growth.** Cloudshadow Energy grows incrementally to 300 customer accounts, each generating an average of $1,000 in annual revenue ($83.33 per account per month). At full scale of 300 accounts, monthly revenue equals $25,000.

2. **Revenue ramp.** No revenue is booked during the Aug–Oct 2026 launch period. Revenue begins in November 2026 and grows on a straight-line basis, peaking at $25,000 in July 2027, the final month of the term. Total projected revenue for the 12-month term is $125,000.

3. **Sales commission.** A commission of 30% of gross revenue is paid on all sales, totaling $37,500 for the term.

4. **Operating expenses (OPEX).** OPEX is budgeted at 20% of revenue remaining after commission (i.e., 20% × 70% = 14% of gross revenue), totaling $17,500 for the term.

5. **Net operating income.** Projected net operating income for the term is $70,000 (56% of gross revenue), before taxes, depreciation, and any non-operating items.