Interrogatories CAE-14 through CAE-20 are directed individually to Earthlight Technologies, GoodLeap, Ion Solar, Ion Solar Pros, SAVKAT, SunRun, Tesla, and Trinity Solar.

CAE-14 CCWG Report, p. 7. In what cases would residential solar contractors not provide multi-year net saving estimates to customers?

We cannot think of a case where we would not provide the multi-year net saving estimates to customers.

SAVKAT INC , Ben Burnett 5/28/26

CAE-15 CCWG Report, pp. 14, 24. In what cases would contractors provide customers with multi-year savings estimates for terms less than 20 years?

We would always provide 20 year estimates or 25 year estimates to align with the netting program, the term of TPO agreement and/or product warranties. We would generally only provide savings for a period of less than 20 years if the customer requested it because they are planning to move in less than 20 years.

SAVKAT INC , Ben Burnett 5/28/26

CAE-16 For RRES projects paired with storage, do contractors include the value of ESS incentives in the net savings estimates provided to customers?

Yes.

SAVKAT INC , Ben Burnett 5/28/26

CAE-17 CCWG Report, p. 31. Discuss the prevalence of customers opting to cancel contracts within the three-day rescission period. Provide the percentage of contracts that are rescinded within the three-day period, if available.

10% of cancellations occur within the 3-day recission period

SAVKAT INC , Ben Burnett 5/28/26

CAE-18 CCWG Report, p. 46. Discuss the method(s) contractors currently use to determine the starting utility rate. If software platforms are used, do they account for customer-specific rates such as low-income discount rates or third-party supply rates?

We use software platforms such as Aurora Solar and Enerflo, which link to the Genability database for published utility rates. We are able to select the customer specific rate code when building the proposal, such as low-income discounts, but third party supply rates are not ablet to be selected.

SAVKAT INC , Ben Burnett 5/28/26

CAE-19 CCWG Report, pp. 31, 48. Clarify whether EOE's recommendation of presenting completed customer disclosure forms "immediately prior to and contemporaneously with the solar contract" would require that the customer disclosure form be generated outside PowerClerk and uploaded to PowerClerk after signing. If so, comment on the likelihood of introducing transcription errors when the information from the customer disclosure form is entered into PowerClerk.

As long as the necessary information is able to be pulled in from our Aurora design and/or Enerflo, there should be little chance of errors. One issue with signing at time of contract is the chance of changes in system size, etc being made after Site Survey and then needing to get it resigned again.

SAVKAT INC , Ben Burnett 5/28/26

CAE-20 In other states in which solar contractors operate that have similar customer disclosure requirements, at what point in the sales and contracting process are contractors required to provide completed customer disclosure forms to customers?

We have seen a combination of including the documents along with TPO agreements or sending separate forms out for customer signature after design is finalized and ready for permit and interconnection applications.