May 28, 2026

Via Electronic Filing and Service

Jeffrey R. Gaudiosi
Executive Secretary
Public Utilities Regulatory Authority
10 Franklin Square
New Britain, Connecticut 06051

RE: Docket No. 26-08-02 Tesla Written Responses to Interrogatories CAE 14-21

Mr. Gaudiosi,

Tesla respectfully submits the attached responses to the interrogatories issued by the Public Utilities Regulatory Authority on May 11, 2026, in the above referenced proceeding.

Please contact me with any questions regarding this filing.

Respectfully submitted,

/s/ Dominic Gatti
Dominic Gatti
Energy Policy Advisor
Tesla, Inc.
Phone: 202-768-0170
Email: dgatti@tesla.com

Docket No. 26-08-02

CAE-14

Dominic Gatti

Tesla, Inc.

May 28, 2026

CCWG Report, p. 7. In what cases would residential solar contractors not provide multi-year net saving estimates to customers?

Residential solar contractors may choose not to provide multi-year net savings estimates for financed or third-party owned (TPO) systems. Multi-year savings estimates are inherently uncertain due to evolving factors such as future utility rate changes and system performance over time. For financed and TPO systems, system costs can be directly compared to utility bill savings over a 1-year period, providing a reliable and transparent assessment without the need for long-term projections.

For cash-purchased (direct-owned) systems, multi-year savings estimates are needed to communicate economic value, enabling customers to compare the total upfront cost against cumulative energy savings over the system's lifetime. Although these projections involve greater uncertainty, they are necessary to illustrate the long-term financial benefits of ownership.

Docket No. 26-08-02

CAE-15

Dominic Gatti

Tesla, Inc.

May 28, 2026

CCWG Report, pp. 14, 24. In what cases would contractors provide customers with multi-year savings estimates for terms less than 20 years?

Contractors may provide multi-year savings estimates for less than 20 years when the system's financial contract is less than 20 years. For example, in financed systems, the savings estimate may match the loan term (10 or 15 years) providing a relevant comparison between payments and savings over the period of financial obligation.

Similarly, for third-party owned systems that include only energy storage (e.g., a storage-only lease or PPA), the agreement term may be shorter than 20 years, and contractors may provide savings estimates that reflect this duration.

Docket No. 26-08-02

CAE-16

Dominic Gatti

Tesla, Inc.

May 28, 2026

For RRES projects paired with storage, do contractors include the value of ESS incentives in the net savings estimates provided to customers?

Tesla provides customers with information about enrollment and performance incentives through the Connecticut Energy Storage Solutions (ESS) program, including an overview of the potential incentive value based on participation and system performance. However, these incentives are not guaranteed. Compensation is contingent upon meeting specific eligibility criteria, successful enrollment, and sustained system performance over time. While Tesla communicates the potential benefits, we do not promise or guarantee that customers will receive these incentives or that the estimated values will be realized in actual savings.

Docket No. 26-08-02

CAE-17

Dominic Gatti

Tesla, Inc.

May 28, 2026

CCWG Report, p. 31. Discuss the prevalence of customers opting to cancel contracts within the three-day rescission period. Provide the percentage of contracts that are rescinded within the three-day period, if available.

The percentage of customers who cancel contracts within the three-day recission period after signing is 2.9% for Initial Contract accepted and 0.7% for Final Contract signed.

The initial contract is presented to the customer after the customer places a deposit, submits their utility bill, and has an initial layout completed.

The final contract is signed after the site survey has been completed, and the system layout is finalized. At this stage, all system design information is final.

Docket No. 26-08-02

CAE-18

Dominic Gatti

Tesla, Inc.

May 28, 2026

CCWG Report, p. 46. Discuss the method(s) contractors currently use to determine the starting utility rate. If software platforms are used, do they account for customer-specific rates such as low-income discount rates or third-party supply rates?

Currently, the utility rate used in savings estimates is sourced from the U.S. Energy Information Administration (EIA) Form 861M, based on the average residential electricity price across Connecticut over the prior 12 months. This does not reflect utility-specific rates, third-party supply rates, or low-income rates.

We are transitioning to a different methodology that uses utility-specific residential rates as the starting point. Specifically, we will incorporate Eversource and United Illuminating's (UI) current residential electricity supply and delivery rates. We are not planning to add low income or third-party supply rates at this time.

Docket No. 26-08-02

CAE-19

Dominic Gatti

Tesla, Inc.

May 28, 2026

CCWG Report, pp. 31, 48. Clarify whether EOE's recommendation of presenting completed customer disclosure forms "immediately prior to and contemporaneously with the solar contract" would require that the customer disclosure form be generated outside PowerClerk and uploaded to PowerClerk after signing. If so, comment on the likelihood of introducing transcription errors when the information from the customer disclosure form is entered into PowerClerk.

Yes, this would require the Customer Disclosure Form to be generated outside PowerClerk.

When working with different teams to complete the Customer Disclosure Form manually and input the information into PowerClerk at a separate time, there is an increased risk of human error.

Docket No. 26-08-02

CAE-20

Dominic Gatti

Tesla, Inc.

May 28, 2026

In other states in which solar contractors operate that have similar customer disclosure requirements, at what point in the sales and contracting process are contractors required to provide completed customer disclosure forms to customers?

RI:

Rhode Island Energy Customer Disclosure Form – document is generated after the final contract is signed and is submitted with the interconnection application.

CA:

- California Solar Consumer Protection Guide is signed after the customer places their order and before the customer signs any contract. This document does not have any financial or system design information.
- CSLB Solar Energy System Supporting Information Document (SESSI) is signed after the customer signs the final contract. This document outlines the contract terms and system design information.

IL:

Illinois Shines – Disclosure Form needs to be executed by customer prior to the execution of customer contract and commencement of the Part I incentive application. A new disclosure form is required to be generated for any changes once the final contract is signed. The Disclosure Form must be generated using the portal on the Program website. The portal contains an interactive form that can be completed and either e-signed using the portal e-signature functionality or printed, signed, scanned, and uploaded. The information on the Disclosure Form is automatically transferred to the application portal to start the Part I application.

Docket No. 26-08-02

CAE-21

Dominic Gatti

Tesla, Inc.

May 28, 2026

CCWG Report, p. 29. Provide more precise language for Proposal 19 that would allow Tesla to support the proposal.

Upon further consideration, Tesla agrees with EOE's conclusion that it is appropriate to include the checkbox, but financial terms should not be included on Consumer Disclosure Forms (CDF). The terms of financing agreements are controlled by the financing documents and are already heavily regulated under Conn. Gen. Stat. §§ 20, 36a, 40, and 37, as applicable. Transcribing any subset of that information from the financing documents to the CDF is likely to cause more confusion than clarity.

CERTIFICATION

This is to certify that on this day, the foregoing document was filed with the Public Utilities Regulatory Authority, and copies of the foregoing document were served upon each person designated on the Authority's official service list in the above referenced proceeding.

/s/ Dominic Gatti
Dominic Gatti
Tesla, Inc.
Phone: 202-768-0170
Email: dgatti@gmail.com

May 28, 2026