Cost Control Associates, Inc.
Your Energy Experts

ENERGY PROCUREMENT

The Kick-off Plan

Congratulations on your decision to have Cost Control Associates manage and source your energy spend for electricity and/or natural gas. Before we begin the process of procuring energy supply for your organization, we need the following:

Letter of Exclusivity

Please print our Letter of Exclusivity on your organization's letterhead. Sign and return it to us. This agreement stipulates the following:

1. You grant CCA the *exclusive* rights to negotiate energy supply contracts on your behalf. We cannot perform our work effectively if you are simultaneously using another consulting firm/energy broker.
2. You will not renew or execute any energy supply contracts during our period of review and implementation without letting us know.
3. If you are contacted directly by a current or new supplier, you will refer the supplier to CCA.
4. As you make changes to your portfolio (add or delete accounts) you will let us know, so we can update your buying plan.

Why We Need Exclusivity

We deliver top-notch customer service based on a strong working partnership with you and your suppliers.

- We work hard to get you the best pricing, terms and structures available.
- **On average we save our clients 5-18% of their energy spend in deregulated markets.**
- We have strong relationships with reputable, fully vetted energy suppliers.
- We use our industry expertise to develop long term strategies for aggregating load and buying plans that match your business needs and risk tolerance.
- We leverage buying power and manage volatility in energy markets to get you the power and pricing your business needs to succeed.

To deliver the highest level of service and savings, we need to manage your entire deregulated load. If you or another broker is renewing, renegotiating or establishing contracts at the same time, the opportunities for your organization can be significantly reduced.

Kick-off Meeting

To begin work, we need the following information:

Energy Type(s): ☐ Electricity ☐ Gas ☐ List of locations ☐ Last month of invoices for each service type

If you make any changes to your energy accounts or location list, please provide us with the updated information. We will schedule a phone or web meeting to discuss procedures, specific needs and additional questions.

About Cost Control Associates

CCA is a standalone energy supply utilities management firm operating under our parent company, SIB Fixed Cost Reduction. As an independent energy advocate, CCA is not allied with suppliers or utilities. You benefit from unbiased advice and our ability to competitively bid client loads in a way that secures the most economical price available. With $2.5 billion in client spend currently under management, CCA motivates suppliers to aggressively bid on each client's independent load and develop pricing and contract terms that are customized to each client's needs based on their specific purchasing guidelines. CCA's customized physical and financial risk management programs are always consistent with clients' success criteria.

Interested in learning more?

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Cost Control Associates is a division of

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